



# INDUSTRY PARTNERS CONFERENCE 2018

REALTORS®... LOAN OFFICERS... ESCROW OFFICERS... *ALL LEARNING TOGETHER!*

9-14-2018, 8:30am-4:30pm

## Look Both Ways

*Protecting the Transaction*

- Understand emerging business models and practices in the real estate lending and title/escrow industries
- Issues that REALTORS® and lenders should be discussing with the buyers and sellers and when the discussions should take place
  - Situations and solutions common to transaction issues such as:
    - Seller concessions
    - Appraisals
    - Inspections and the BINSR
    - Loan denials
    - Cure period notice
    - Contract promises the buyer and seller made
    - Who gets the earnest money
    - Wire fraud and other schemes

*Learn Through Highly Interactive Scenario Discussion*

*EARLY BIRD REGISTRATION  
July 30 through August 31  
\$85*

*If you register by August 13 you will be entered in a drawing to win a \$150 GIFT CARD*

*C/E: Pending*

SEP. 14 @ EMBASSY SUITES

4415 E PARADISE VILLAGE PHWY S, PHOENIX, AZ 85032

EARLY BIRD REGISTRATION 7/30-8/31 = \$85  
GENERAL REGISTRATION 9/1-9/7 = \$99  
AT-DOOR REGISTRATION = \$119

**REGISTER ONLINE AT [WWW.REGONLINE.COM/2018IPC](http://WWW.REGONLINE.COM/2018IPC)**



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THIS CONFERENCE SELLS OUT EVERY YEAR! REGISTER EARLY!



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