



INDUSTRY PARTNERS CONFERENCE 2019

REALTORS®... LOAN OFFICERS... ESCROW OFFICERS... *ALL LEARNING TOGETHER!*

Details Matter

The Art and Science of a Successful Closing

- Immerse yourself into the what if, what now, and what really happens in real estate scenarios.
- Learn with REALTORS®, escrow, mortgage, and other key players in the real estate transaction.
- Hear and learn from practitioner panels and future trend speakers.



- What really matters in the real estate process:
 - Signatures Matter: Valid Contracts
 - Earnest Money: Protecting Your Clients Asset
 - Verbiage: Does It Really Need to Be Written?
 - Value: Understanding the Appraisal Process
 - New Build Contracts: Key Points to Remember



CE: Pending

SEP. 17-18 @ BLACK CANYON CONFERENCE CENTER

9448 N. 25TH AVENUE PHOENIX, AZ 85021

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THIS CONFERENCE SELLS OUT EVERY YEAR! REGISTER EARLY!



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