



## **Join the Arizona Mortgage Lenders Association today!**

Become a member of the Arizona Mortgage Lenders Association (AMLA) and you'll be joining an active network of hundreds of mortgage professionals. As a member, you can take advantage of all the great opportunities and benefits we offer.

### **Stay informed**

We make sure our members are aware of both state and federal legislation affecting the mortgage industry. On the state level, AMLA has a professional lobbyist – Tom Farley – Managing Partner of Cornerstone Public Affairs. Previously Mr. Farley was the CEO and Chief Lobbyist for the Arizona Association of Realtors (AAR) – the largest trade association in Arizona. Mr. Farley's in depth knowledge and experience in the housing industry is invaluable!

On a national level, AMLA is a chapter of the Mortgage Bankers Association (MBA) which is headquartered in Washington, D.C. MBA represents all facets of the real estate industry, and represents over 2,200 member companies. Every spring, AMLA sends representatives from our Board of Directors to D.C. for the National Advocacy Conference, where they are able to meet with key legislators for the finance industry.

### **Let your voice be heard**

We are always looking for members to serve on our committees or Board of Directors. Make yourself heard and interact with other professionals who are facing the same issues you are!

Join the AMLA family of members who are already taking advantage of all that AMLA offers. You can find an application on-line or contact the AMLA office at 623.433.8940 or [amla@azmortgagelenders.com](mailto:amla@azmortgagelenders.com).



## **Stay Educated**

AMLA is one of the few NMLS approved providers in Arizona offering the 8 hours of continuing education as required by the SAFE Act. We have one of the best national trainers in the country, Mary Kay Scully. AMLA also offers workshops and seminars designed for our members to stay up-to-date and competitive in today's complex mortgage industry.

An event that was going to take place once is now going on 20 years. AMLA has partnered with the Arizona Association of Realtors (AAR) and the Arizona State Escrow Association (ASEA) for an annual event -- the Industry Partners Day. This is an all day event where our lender members join realtors and escrow officers to tackle relevant issues that affect all parts of the real estate transaction.

Our annual conference is held each June and features motivational speakers, sales training, updates on the government agencies, and much more.

## **Network with your Peers**

Mingle and network with your peers at our many monthly events. With the exception of July, we have opportunities for our members every month to interact – breakfast and lunch meetings, happy hours, spring training baseball game, fall golf tournament, and a holiday party to end the year.

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# Frequently Asked Questions

## **What is the Arizona Mortgage Lenders Association (AMLA)?**

The Arizona Mortgage Lenders Association (AMLA) is a professional trade association representing hundreds of mortgage professionals who work for mortgage banking firms, community banks, credit unions, and other companies that provide products and services to the mortgage industry. Since 1958, AMLA has served as a resource and advocate for the mortgage industry. Recognized as the preeminent Association representing the real estate finance industry in the State of Arizona, AMLA provides unmatched educational and networking opportunities for its members. AMLA also provides a strong and clear legislative voice at the state capitol.

## **There are many educational and networking opportunities.**

### **How can I justify the time away from work?**

You can't do your job well with old information. And you can't expect a better tomorrow if you don't improve yourself today. As an AMLA member, you can expect to learn and grow by attending events available to you. Like anything in life, you will get more out of your membership if you make an investment of your time. Stay involved and be willing to participate -- you will see the results.

## **How can I connect with other industry professionals? There are so many ways to get involved with AMLA. What is the best path for me?**

Start by attending a monthly breakfast or lunch meeting. These meetings are designed to help you make connections and to learn new, relevant information. Use the knowledge and experience of other members. The more meetings you attend, the more you will make those business-building connections. If you are an Associate or Vendor Member, find out what sponsorship opportunities are available to increase your company's exposure.

Yes, there are many ways to get involved with but don't be overwhelmed. Start by attending a monthly meeting or two. Then join one of our committees which suits your interests. We are always looking to expand our committees on membership, social events, the annual conference and education. Participation on a committee will be a rewarding experience! If you like participating on a committee, the next step would be to seek a Board of Directors position. For more information on both of those opportunities, talk to our Executive Director or any of our current Board members.

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### **I know that the AMLA has a lobbyist, but how does that benefit me?**

Industry related legislation affects every one of us. Your job is the business of lending. AMLA has the financial resources to provide a lobbyist so you don't have to worry about legislative issues. We retain a top lobbying firm, with extensive real estate lending experience. Our lobbyist's job is to ensure the passage of pro-mortgage legislation and the adoption of sensible regulations.

### **How will you keep me informed of industry updates?**

You will receive regular legislative updates on both state and national issues. You will also receive emails notifying you of upcoming educational and networking opportunities. Our website, [www.azmortgagelenders.com](http://www.azmortgagelenders.com), is a great resource for you.

### **I know how to run my business, but occasionally I run into problems or have questions. Does my membership help me to find answers?**

AMLA membership IS the answer. Your answers are just a click or phone call away. The AMLA website is very user friendly! The most popular pages are accessible from the homepage, [www.azmortgagelenders.com](http://www.azmortgagelenders.com) with just a mouse click or two. If you don't find answers on our website, your AMLA Officers and Board Members are a great resource for you!

### **Welcome to the Arizona Mortgage Lenders Association!**

By becoming a member of your state mortgage association, you will take a positive step towards enriching your career in the mortgage industry. A membership application can be found on our website or by contacting the AMLA office at 623.433.8940 or [amla@azmortgagelenders.com](mailto:amla@azmortgagelenders.com)



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